



# Major EPC in the Energy Sector in Africa









**Company Presentation** 

December 2018
Cotonou, Benin



### **Company Presentation** Member of the OGEPAR Group



2.000 people



2018 T/O: € 350 Mio.





Manufacturing of engines and turbos











**Foundries** 









Contracting, energy & trading











Manufacturing & aftersales machine tools



**BALLIU** nv





Hotels & real estate









**Automotive distribution** 









## Company Presentation Offices in six African countries







ABC SODIMEL DRC

**PROCOB**Republic of the Congo

IVOIREMOTOR
Ivory Coast







**RWANDAMOTOR**Rwanda

PROCOBU Burundi **ABC MAURITANIA** 

Mauritania





#### ABC CONTRACTING has **3 main poles of activity**:

#### Power Grids

ABC CONTRACTING has the expertise necessary to successfully undertake all the components of an **electrical construction project**, ensuring the transportation and distribution of your electricity efficiently, from the source to end users.

#### Hybrid & Thermal Power Plants

From genset to turn-key solutions of **hybrid** & thermal power plants with **ABC engines** - another Group company which manufactures medium-speed engines, ranging from 800 kW to 10.000 kW and running on LFO, HFO, Dual Fuel, vegetable oil, palm oil waste & soon with hydrogen.

#### Hydropower Plants

ABC CONTRACTING rehabilitates existing power plants and builds new power plants. In collaboration with turbine manufacturers, ABC CONTRACTING supports you in the construction of **new custom-made hydropower plants**.

5/12/2018



### Company presentation Activities – Power Grids

ABC CONTRACTING provides support through **all stages** of your project, from feasibility and analysis to procurement, logistics & installation on-site by our **highly-skilled local team**.

- » HV lines, until 220 kV.
- » **Transformer stations** and **substations**, including busbar, circuit breakers, accessories, transformers, remote control & protections.
- » MV and LV distribution, including aerial and/or underground lines, wooden or steel poles and tower installations.
- » **Connection until the final consumer**, including household service connections, counters & management systems.
- » Public lighting, standard or solar.











### Company Presentation Some References - GRIDS



- » 30 kV lines and LV in Rwanda (Mukungwa and Rugezi).
- » 120 kV lines and 120/15 kV substation, 24 MVA, Katuba in DRC.
- » **PMEDE M05 project** DRC 30 kV lines to interconnect substations in Kinshasa.
- » **PMEDE Lot 6 project** DRC MV & LV distribution in Kimbanseke.
- » **PMEDE M10 project** DRC Supplies, installation and LV/MV cabin connections.
- » **PEPUR M05 project** DRC MV/LV distribution reinforcement in eight districts of Kinshasa and Kinshasa-Nord.
- » **AfDB** Rehabilitation of the 20kV Medium Voltage power grid in Union of the Comoros



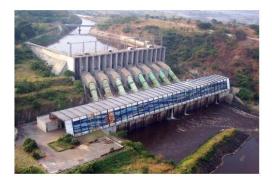




### Company presentation **Activities – HYDRO**

Thanks to its extensive experience, ABC CONTRACTING can successfully **rehabilitate** existing hydropower plants as wall as **build new ones**, namely:

- » Mechanical parts for turbines, including hydraulic components for guide vane drives.
- » **Hydromechanics** for intake gates, stoplogs and penstocks.
- » Welding and corrosion protection for penstocks, spiral cases and draft tubes.
- » Piping for cooling water and dewatering systems.
- » **Electricity** for electrical switchboards, transformers and cabling.







### Company Presentation Some References - HYDRO

#### **RUZIZI I HPP IN RWANDA**

Rehabilitation of two turbo-generators, including hydro mechanical components :

- » Refurbishment of stay-vanes and guide-vanes.
- » Replacement of supervision systems.
- » Replacement of fire-protection systems for generators.
- » Replacement of speed regulation systems.

We also re-machined mechanical parts in one of our sister company's workshops.

#### **INGA I HPP IN DRC**

Rehabilitation of dewatering systems for Inga I and II (pumps, piping, instrumentation & control).



#### **MUKUNGWA HPP – RWANDA**

- » Dismantling/reassembly of two 6MW turbo-generators.
- » Replacement of parts for guide vane drives and maintenance of hydraulic jacks.
- » Replacement of guide-bearings.
- » Dismantling/reassembly and corrosion protection for intake gates and stoplogs.
- » Refurbishment of piping for cooling water system, and replacement of the filters.
- » Replacement of one power transformer.

#### ✓ INGA II HPP in DRC

- » Dismantling/reassembling of both turbines (groups 21 and 22).
- Rehabilitation of spiral cases and draft tubes (welding and corrosion protection)
   (groups 21 and 22).
- » Rehabilitation of intake gates and stoplogs (groups 21, 22, 27, 28).
- » Rehabilitation of penstocks (corrosion protection, welding repairs, expansion joint)(groups 21, 22, 27, 28).



### Company presentation **Activities – Hybrid PP**

We are able to deliver, from genset to turn-key solutions of hybrid & thermal power plants (<70MW), with **ANGLO BELGIAN CORPORATION** engines. ANGLO BELGIAN CORPORATION medium speed engines are renowned for their reliability, low fuel consumption and easy maintenance.

#### "YOUR COSTS SAVINGS AND THE PROTECTION OF OUR PLANET ARE OUR PRIORITY"

Power generation requires a fuel energy source. The efficiency of processing fuel into electricity with **minimal environmental impact** will determine the most attractive solution.

#### **HYBRIDISATION EXPERTISE**

Turnkey **hybrid power plant solution** 

- Hybridisation with **solar panels**
- Hybridisation with **wind**
- Hybridisition combining solar & wind

Possibility of **cogeneration**Possibility of **biogas** 





## Company Presentation Some References - Hybrid



Hybrid Power Plant in Kiffa (MRT)



Thermal Power Plant Ouesso 1MW (COG)



Thermal Power Plant Kintele Stadium 10MW (COG)



Thermal Power Plant Kintele Stadium 10MW (COG)

Cointainerized Genset ABC (TZA)



Thermal Power Plant Brazzaville 32MW (COG)



Thermal Power Plant Madingou 2MW (COG)



### Company presentation Financing Solutions (1/2)

We are ready to offer you the following **financing solution**:

- Project:
  - Production
    - Hydro
    - Hybrid Power Plant
  - Distribution
    - Power Grids
    - Rural Electrification
- Amount: Up to 15.000.000€ Covered with a first class credit insurance
- Interest rate: Between 2,5% and 5% p.a.
- Period: Up to 5 years!
  - 10% to 15% Down Payment
  - Grace Period from 9 to 15 months
  - The balance in 24 to 48 months. (For example with 12 quarterly promissory notes in 36 months)
- Guarantee:
  - Subject to Ministry of Finance guarantee
- Source of funds: Private



## Company presentation Financing Solutions (2/2)

### Your Advantages:

- Funds are available in 30 days, project can start easily and quickly (+/- 24 months with donators)
- Interest rates much more competitive than the African Private Banking Sector
- The repayment terms & amounts are well known and could be put in a **five year** budget
- Local presence, with various ABC offices in Africa
- As EPC, exploitation is not done by us, but by the trained national electricity companies
- One single source contract (ABC CONTRACTING)
- ABC CONTRACTING has an **extensive portfolio of African projects**, mainly financed by major international institutions such as the AFD, AfDB, BADEA, Enabel, IsDB, WB.





### Company Presentation Contacts

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### Thank you for your attention